

ORACLE SALES CLOUD.

READY FOR TAKE OFF.

Oracle Software with PROMATIS Solutions

Award-winning Oracle Sales Force Automation software combined with reliable PROMATIS Best Practice solutions, project management processes, process models, templates, and services.

From the pioneer of the process-oriented implementation of Oracle enterprise software solutions: The Kickstart for advanced customer relationship management!

Why the Sales Cloud?

The integrated, high-performance comprehensive solution offers a complete sales ecosystem. With this powerful application, which includes integrated performance management and a role-based user experience, your salespeople can achieve maximum productivity.

The ideal basis for building a comprehensive customer experience management system.

Kickstart for process innovation!

With the Kickstart offerings for the Oracle Applications Cloud, PROMATIS enables a smart and efficient entry into the use of application software services: Fast, economical, and low-risk – at a fixed price!

A preconfigured Oracle SaaS product suite with best practice business process models and proven PROMATIS implementation and training services.



Kickstart Sales Cloud

The PROMATIS Kickstart provides an integrated and streamlined solution package that combines excellent technology with practical applications for modern sales management. Sales goals can be reached easily, quickly, and transparently across all media and channels.



PROMATIS Best Practice Solution CX

PROMATIS Best Practice products are functional extensions and adaptations of Oracle applications. The result is end-to-end, cross-company business processes that can be implemented economically and efficiently.

Oracle Applications Cloud CX

The Oracle CX Cloud provides an integrated application package for the entire customer lifecycle. From awareness through purchase to support, customer data is consolidated, synchronized and supplemented. Regardless of location, time, or communication method, the information is made available throughout the entire customer journey.

© 2025 PROMATIS Group

Included Products:

- » Oracle Fusion Sales and Service

PROMATIS Best Practice Setup:

- » Users and roles
- » Territories and regions
- » Product groups and products
- » Customers and contacts
- » Prospects and sales opportunities
- » Customer interactions
- » Sales specifications and forecasting
- » Best Practice dashboards and reports
- » Social networks
- » Best Practice data migration templates

Implementation:

Duration: 6–12 weeks

Training:

- » Initial process/system training 1.5 days
- » System introduction 5.0 days
- » Application training 3.5 days
- » Configuration of reports and analyses 2.0 days

Premise:

The client is responsible for cross-project management, organizational change management, transition and commissioning activities, as well as the creation of system users with their access rights and menus, and the setup of peripheral devices.

Additional Services:

- » Oracle Eloqua Marketing
- » Oracle Sales Planning
- » Oracle Configure, Price, Quote

Specifications:

- » System languages English and German; more are optional
- » Project management for PROMATIS activities is included
- » Client-specific additional developments are not included

Pricing:

Solution package for a fixed price!
Price upon request, depending on your requirements.