





## Data-based business decisions

Digitization, today an irrefutable requirement for an economically successful business, is directly linked to a steadily growing amount of data. Data that must be structured and systematized, since it forms the basis for extensive strategic decisions and thus allows an increase in productivity and efficiency.

Especially the Order-to-Cash (O2C) process offers enormous potential for this purpose. This labor-intensive and cross-departmental business process encompasses the entire handling from order to payment receipt. The available data along this process chain are elementary indicators of the company and provide the foundation for efficient decision-making. Improved forecasting of order volumes, for example, optimizes customer relationships, reduces costs, increases performance and minimizes risks.

In order to extract the important and meaningful data for the O2C process, an increase in the transparency of the IT systems and the resulting data is necessary.

## **Our Solution**

The Plug-in O2C is an applicationoriented extension to the PROMATIS Extractor and PROMATIS DataSmart products. With this best practice solution, PROMATIS has developed an interface that is perfectly adapted to the Oracle E-Business Suite and Oracle Fusion ERP Cloud and enables a secure export of valid sales data.

Complete order and accounts receivables processes along the complex Order-to-Cash process can be extracted from the Oracle Fusion ERP Cloud and the E-Business Suite. Available operation objects include sales orders, deliveries and accounts receivables. The data is punctually and securely imported into analysis tools or Microsoft Excel and provided for decision-making.

The basis for extracting sensitive data along the Order-to-Cash process consists of the established PROMATIS Extractor and/or PROMATIS DataSmart with their standardized extraction routines. The special Plug-in O2C can be used for the most diverse application scenarios and thus allows the necessary flexibility for fast and valid decision-making guidelines.

## **Your Benefit**

The Plug-in O2C combined with the PROMATIS extraction products represents a measurable benefit within the Order-to-Cash process chain. Automated data processing reduces manual effort and, especially in cross-departmental processes, the susceptibility to errors. Simultaneously, transparency and agility within the Order-to-Cash process increase. The required data can be easily, consistently and validly detected from the system, and provided for decision-making in a fast, flexible and task-oriented way.

The tool can be extended flexibly: included extraction routines can be individually supplemented and new ones added.

In addition to these functional advantages, PROMATIS contributes its expert knowledge – both in routine processes and for specific requirements, specialists with profound know-how and many years of experience are ready to offer their assistance. The perfect combination of state-of-the-art technologies and complementary services enables you to master your challenges and achieve high productivity gains.

